

# Buying with Martine

*What's Your Dream?*



*Martine Bonhoure*



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Do you want a home where you can see breathtaking mountain views while enjoying your morning coffee on the back deck?

Do you want a home where you can drive your cart to the PGA course next door for a late afternoon round of golf?

Do you want a home where you can walk to your favorite restaurant, coffee shop, brewery, and music venue and then return to a sanctuary of solitude behind your front door?

Do you want an entertainment showplace with a chef's kitchen, a wet bar, a hot tub and sauna, and an oversized entertainment room for your game tables and home theater?

Or do you want a home where everyone in your family can have all the space they want for themselves and plenty of room for being together?

As a buyer's agent, Martine has a well-known reputation for listening deeply to her client's desires and needs and finding the home she knows is right for them.

Whether you are ready to buy or looking for answers, this document will educate you on the ideal buying process.

Martine's value proposition is negotiating the lowest possible price and best terms on purchasing your new home and delivering a fun, first-class buying experience while finessing the myriad of transactional details behind the scenes.

Her support lets you focus on what's most important – finding your dream home!

Martine can help streamline the house-hunting process.

There's no need to spend every weekend, month after month, checking out every open house that looks interesting.

Instead, you can rely on her real-time market updates, in-depth community knowledge, comparable sales data, and access to off-market opportunities to help narrow your search, find the perfect home, and save you valuable time.

How does she do it? She listens to you.

When it comes to a client's wants and needs, Martine understands the importance of being an attentive listener.

She sets time aside for an initial, face-to-face consultation to learn how she can help you manifest your dreams.

She will help you fine-tune your property search priorities and enlighten you on neighborhood market trends.

She may suggest exploring communities outside your purview that match your preferences – all before the door-to-door search begins. It will then be her privilege to take you on the "Grand Tour" to find your dream home.

Once you're in the thick of viewing homes, it's all too easy to fall in love with someone's decorating or a home's outstanding architecture – and to completely overlook that there isn't enough structure to fit your needs.

Keep reading for tips on how to get the home you're looking for.

First, you should write down why you're looking for a home. For example, are you currently renting and want a home where you can begin building equity? Maybe you have outgrown your existing home or changed jobs that will require you to move to a new place. These factors will all impact how you approach your home search.

It is essential to identify what you envision your home to look like and what features it should have.

Writing this down helps to avoid ambiguity later in the home search process.

You should make at least two lists: one should describe everything you would ideally like, and the other should list the features of the home that are an absolute must.

Her goal when representing you as her buyer is:

1st- Find you a home that meets your needs and lifestyle, as well as your budget

2nd- Negotiate the most robust possible offer on your behalf

3rd- Educate you throughout the process

4th- Keep you up-to-date regardless of what phase you are in

Martine will personally guide you through the entire process to help you make the best possible decisions. You will have her support and a whole team behind the curtains handling all the details for you.

**Remember, the easiest part of the home-buying process is finding the home.**

The real challenge starts when you want to put in an offer.

In this market, you need an extremely knowledgeable Real Estate Agent who understands that your time is valuable.

Closing a deal is not as important to her as finding the right home to suit your lifestyle and ensuring your family is happy with their decision.

If you are considering buying a home, contact the real estate agent who goes above and beyond - Martine Bonhoure.

**Go to [www.realestatenoco.com](http://www.realestatenoco.com) or call 970-443-1781.**



# The Process:

